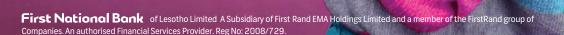




Effective from 01 April 2022 to 02 January 2023











# Get more value through banking at your fingertips with your FNB Gold Account

Enjoy more perks and savings with your FNB Gold Account. In light of your banking needs, a Gold Account gives you simple, safe, and flexible ways to do your everyday banking. This affordable account is easy to manage with a number of options to transact for **free** on our digital channels.



### Exclusive value for Gold Account holders on bundled pricing



M4000 FREE withdrawals on bundled pricing



**FREE**GeoPayments



FREE subscription to the FNB App, Online Banking, and Cellphone Banking



**FREE** inContact messages on the FNB App and Cellphone Banking



**FREE** Point of Sale swipes



**FREE** online payments



**FREE** internal and external debit orders



**FREE** electronic transfers between personal accounts















# Get personalised banking and a banker on call with your FNB Platinum Account

Enjoy more perks and savings with your FNB Platinum Account. In light of your banking needs, a Platinum Account gives you a personalised banking and a personal banker so you will not have to visit a branch. Travel and shopping globally made accessible.



### Exclusive value for Platinum Account holders on bundled pricing



M6 000 FREE withdrawals on bundled pricing



**FREE**GeoPayments



FREE subscription to the FNB App, Online Banking, and Cellphone Banking



**FREE** electronic transfers between personal accounts



**FREE** Point of Sale swipes



**FREE** online payments



**FREE** internal and external debit orders



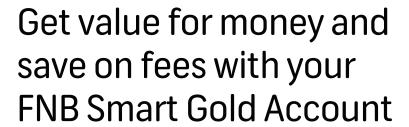
**FREE** inContact messages on the FNB App and Cellphone Banking











Save on fees and focus on things that matter the most, make your money go further and get free payments and debit orders. a Smart Gold Account gives you affordable and easy banking.



### Exclusive value for Smart Gold Account holders on bundled pricing



**M2 000 FREE** withdrawals on bundled pricing



FREE subscription to the FNB App, Online Banking, and Cellphone Banking



**FREE** internal and external debit orders



**FREE** Point of Sale swipes



**FREE** inContact messages on the FNB App and Cellphone Banking



**FREE** electronic transfers between personal accounts







Gold Account

Platinum Account





Save and Invest



# Banking at your fingertips with your Account on the FNB App

Banking is now simple, convenient and more accessible with the FNB Banking App. Access your finances instantly with just one click. Continue to save your time and money around the clock with our free banking solutions.

#### Make electronic payments

- Make payments to FNB and non-FNB Accounts
- · Pay your DSTV bill
- · Pay your WASCO water bill
- Pay your LEC electricity bill

### **Make GeoPayments**

- · Pay or receive funds from a nearby FNB App user without the need for account details
- · Split the bill between FNB recipients

### **Transfer funds**

· Move funds between your own accounts in real-time

#### **Added security**

 Authorise transactions and payments with a single tap

### Pay 2 Cell

· Make payments to an FNB account holder using only the recipients Cellphone number

### Make prepaid purchases

- · Buy Mobile Airtime with no data costs
- · Buy prepaid electricity conveniently

### Conveniently update your login details

- · Change your access credentials (username or password) at the touch of a button
- · Enable or disable biometric authentication

### Cardless cash withdrawals

· Withdraw cash without your FNB debit card at all FNB ATMs and ADTs.

#### **Detailed transaction** history

 Have access to your transaction history at all times

#### Send eWallet

· Send and receive money to or from anyone with a Lesotho Mobile number

#### Report fraud

· Report fraud or log a dispute via the App

#### Link accounts

· Link an account or create a beneficiary via the FNB App

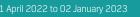


















# Your FNB Account savings options make saving for the things that matter most **easy and convenient**

Our wide range of savings and investment solutions provide you with the flexibility and access you need to grow and protect your money. These products have been centered around finding the right solution for you whether it's saving for immediate needs or long-term goals.

### Each swipe gets you more savings

With Bank Your Change®, your purchase amount is rounded up into your savings pocket. Want to save more than the rounded up amount? Its easy, simply top up to increase your savings each time you swipe.



### See your savings grow

Why wait to see how your savings have grown when you can do it whenever you want via the FNB App.

# **Get instant access** to your funds for unexpected expenses.

With Bank Your Change®, there is no need to queue to transfer your savings from your Savings Pocket to your Smart Gold Account. Simply do it via the FNB App.



### 32 Day Notice

With your 32 day Notice Account, the interest earned increases after 32 days, and again after 64 days. This gives you better returns over time. Ideal for savings towards specific goals, special occasions, or to grow your investment over time.

### Don't have Bank Your Change yet? This is how it works

- O You buy goods to the value of M266.50 using your FNB card.
- M266.50 is **debited** from your account.
- The amount gets rounded up to the nearest M1 (in this case M267)\*
- The difference (in this case M0.50) is deposited into your linked Savings
  Account
- You have automatically saved M0.50 with Bank Your Change®





Home Gold Account Platinum Account Smart Gold Account Digital Save and Invest Lend Insure eCommerce Pricing





### Access your money after a fixed period

Need to invest your money for a longer or fixed term? Your Gold Account gets you access to investment accounts with competitive interest rates.



### Flexi-Fixed Deposit

Need access to your investment within short notice? Then the Flexi-Fixed Deposit is ideal for you as a portion of the funds are available within a 24-hour period from initial request.

- Start investing from as little as M100.
- Make additional deposits at anytime during the investment period.
- Choose your investment period option from 3 months to 12 months.
- Get 2 penalty free withdrawals within your investment period which enables you to access up to 15% of your investment balance.



### **Fixed Deposit**

With your Gold Account, get an investment account with a fixed term and competitive returns over the period of your investment.

 Choose your investment term from 6 months to 60 months.

# Flexi-Fixed Deposit benefits

Re-invest or redirect interest
Interest can be reinvested in
the account or paid out into

It's free
There are no monthly fees

another account

**Do it Online**Manage your account online

Guaranteed capital
 Your original deposit is 100% guaranteed

**Terms** 

Choose an investment period that is suited to your needs between 3 to 12 months





Home ) (Gold Account )

Platinum Account

Smart Gold Account













# Your FNB Account gets you access to a range of **lending solutions** to help you cater to your needs

Access credit to improve your lifestyle by selecting from a range of credit products, each designed to cater to your specific needs, with personalised interest rates and flexible repayment options. Get more with your FNB Account.



### **Personal Loans**

Want to ensure a bright future for your child, walk down the aisle in style, or finally take that dream holiday? With an FNB Personal Loan, you can achieve those hard to reach goals.



# WesBank Vehicle Finance

Thinking of getting a new set of wheels but don't know where to start turning this dream into a reality? Find the right ride and let us finance it for you at affordable rates through WesBank Vehicle Finance.



### **Home Loans**

### **FNB Home Loan**

Get a home loan with competitive interest rates whether you are buying your first home, expanding your investments or completing the construction of your home.





# Take care of those who matter most in difficult times with affordable FNB Funeral Cover



### **FNB Funeral Cover**

Want the most affordable funeral cover? Get FNB Funeral Cover for you and your immediate family.

FNB Funeral Cover extends cover to your extended family members because we understand that they are as much your family.

Safeguard yourself against the unexpected loss or damage of your vehicle with **affordable FNB Motor Insurance**.



### **FNB Motor Insurance**

With your FNB Account get the right insurance to keep you in motion.

- Excess is set at a flat rate of minimum 5%
- Up to M2M third party liability cover for injury and death in accidents



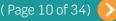
# FNB **Funeral Cover** benefits

- 10% cash back after five claim free years
- Up to six children covered
- O Double accident cover for all immediate family members
- **Affordable** premiums

# FNB Motor Insurance benefits

- O 20% cash discount on your annual premiums when you have a car tracking device
- O Covers against loss or damage resulting from theft, hijacking & accidents
- Roadside Assistance option available on all comprehensive cover





Home Gold Account

Platinum Account

Smart Gold Account







Lend

eCommerce





# Cover your house from the unexpected with **affordable House Insurance**.



### **FNB House Insurance**

Get affordable house cover for your house with FNB House Insurance. Cover extends to all types of structures.



# FNB House Contents Insurance

Your FNB Account helps you protect all your household contents with affordable premiums.

Whether as a house owner, joint owner or tenant, your FNB Account helps you get a more affordable house content Insurance.



# **Benefits** that keep your house covered

With FNB House insurance you get:

- Cover against accidental damage on your house and fittings
- Get tiered premiums as per your needs with 10% excess

# Benefits that keep your household contents insured

- Theft of personal belongings
- Damage to personal belongings because of natural disasters, power surges which cause damage to electronic appliances.





Lend





### What is e-Commerce?

Smart Gold Account

The FNB e-Commerce platform facilitates you taking your business online to enhance your sales opportunities and expand your customer footprint using effective delivery channels.

### How does it work?

- Seamless on-boarding through a Relationship Manager and a dedicated Merchant Services team.
- Provides you with the ability to reconcile your online purchases, obtain customer reports and general day to day management which can assist you with your back-end processes.
- All the transactions are 3D secure therefore protecting you and your customers from potential card fraud.
- Merchant Services e-Commerce platform will enable your customers to make payments 24/7.

| e-Commerce  |                               |
|---|-------------------------------|
| Debit % Commission (stand-alone, integrated and eCommerce)  | Negotiable                    |
| Credit % Commission (stand-alone, integrated and eCommerce) | Negotiable                    |
| Device Rentals  | Negotiable                    |
| eCommerce   |                               |
| Setup Fee   | M250 once off                 |
| Monthly Fee   | M249 per month                |
| Transactions Fees (all including refunds)                   | M0.50 per transaction         |
| Pay Protector   | M1.50 per realtime scrub      |
| Vaulting  | M250 per 1 000 cards          |
| Bill Payments   | M2.50 per transaction settled |







# Retail Segment

# **Bundle Pricing Options**

| Account Maintenance Fees          | Bundled Pricing |
|-----------------------------------|-----------------|
| Platinum Unlimited Pricing Option | M230.00         |
| Gold Unlimited Pricing Option     | M115.00         |
| Smart Value Bundle Pricing Option | M65.00          |
| Student Unlimited Pricing Option  | M21.00          |

| Pricing Includes                                    | Platinum<br>Unlimited | Gold<br>Unlimited | Smart Value<br>Bundle | Student<br>Unlimited |
|---|-----------------------|-------------------|-----------------------|----------------------|
| Payments Bundled Pricing                            |                       | •                 |                       |                      |
| FNB ATM, FNB APP, Online Banking, Cellphone Banking | FREE                  | FREE              | Not Included          | FREE                 |
| Scheduled Payments                                  | FREE                  | FREE              | Not Included          | FREE                 |
| Internal Debit Order                                | FREE                  | FREE              | FREE                  | FREE                 |
| External Debit Order                                | FREE                  | FREE              | FREE                  | FREE                 |
| eWallet Send Money                                  | 7 FREE                | 5 FREE            | 3 FREE                | 2 FREE               |
| Local Card Purchases                                | FREE                  | FREE              | FREE                  | FREE                 |
| Prepaid Purchases and airtime                       |                       | :                 | :                     |                      |
| FNB ATM, FNB APP, Online Banking, Cellphone         | FREE                  | FREE              | FREE                  | FREE                 |
| Banking   |                       | :                 |                       |                      |
| Cash Withdrawals @ FNB ATMs                         | M6 000 Free           | M4 000 Free       | M2 000 Free           | M1 000 Free          |
| Linked Account Transfers                            |                       | :                 |                       |                      |
| FNB ATM, FNB APP, Cellphone Banking, Online and     | FREE                  | FREE              | FREE                  | FREE                 |
| Scheduled Transfers                                 |                       |                   |                       |                      |
| In-Contact  | FREE                  | FREE              | FREE                  | FREE                 |





### **Bothebelele Account**

| Fees                           |   |
|--------------------------------|---|
| Account opening fee            | Free  |
| First card issuance fee        | Free  |
| Monthly management Fee         | Free  |
| Cash Withdrawals               |   |
| ATM                            | 1 Free withdrawal                                 |
| Subsequent withdrawal-per M500 | M5.60   |
| Cash deposits                  |   |
| ADT                            | Free  |
| Branch                         | 1.20%   |
| Balance Enquiry                | Free  |
| POS Swipes                     | 1 Free swipe and 3 free cash out payments monthly |







# Retail Segment

# Pay As You Use Pricing(continued)

| Assessment Maintenance Face                         |          |         |
|---|----------|---------|
| Account Maintenance Fees                            |          |         |
| Bothebelele Account                                 | <u> </u> | FREE    |
| Smart Account                                       |          | M12.50  |
| Smart Gold Account                                  |          | M65.00  |
| Gold Account  |          | M78.00  |
| Non Resident Account                                |          | M78.00  |
| Platinum Account                                    |          | M130.00 |
| Future Forward Account                              |          | FREE    |
| Linked Account Transfers                            |          |         |
| FNB App, Online Banking                             |          | FREE    |
| Cellphone Banking, FNB ATM                          |          | M5.50   |
| Branch  |          | M157.00 |
| Payments  |          |         |
| FNB ATM, FNB APP, Online Banking, Cellphone Banking |          | M9.00   |
| Scheduled Payments                                  |          |         |
| Establishment Fee                                   |          | FREE    |
| Ammendment Fee                                      |          | FREE    |
| Payment Fee   |          | M9.00   |
| Internal Debit Order                                |          | M5.50   |
| External Debit Order                                |          | M23.80  |
| Branch Payments                                     |          | M157.00 |
| Stop Payments - Branch                              |          | M75.00  |
| Stop payments - Online Banking                      |          | M5.50   |
| Lesotho Wire  |          | M20.00  |





Gold Account (Home)

Platinum Account

Smart Gold Account

(Digital)

| Local  | M3.50           |
|--|-----------------|
| International                                    | M9.00 + 1.00%   |
| Prepaid Purchases                                |                 |
| Prepaid Airtime: FNB App and Online Banking      | M2.40           |
| Prepaid Airtime: Cellphone Banking and ATM       | M2.40           |
| Prepaid Electricity : FNB App and Online Banking | M6.30           |
| Prepaid Electricity : Cellphone Banking and ATM  | M6.30           |
| Balance Enquiries                                |                 |
| Branch   | M10.50          |
| Electronic                                       | FREE            |
| Local POS  | M3.05           |
| International POS                                | M12.15          |
| Other Local Bank's ATM                           | M9.50           |
| Statements                                       |                 |
| ATM Mini   | M4.30           |
| Branch   | M10.00 per page |
| Provisional                                      | M10.00 per page |
| Posted   | M19.00          |
| Emailed  | FREE            |
| Penalty Fees                                     |                 |
| Unpaid Fee                                       | M40.00          |
| Local POS  | M18.00          |
| Other Local Bank's ATM                           | M18.00          |
| International POS                                | M18.00          |
| International ATM                                | M18.00          |
| Failed Scheduled Payment                         | M18.00          |
|  |                 |





Insure eCommerce Pricing (Home) Gold Account Platinum Account Smart Gold Account (Digital) Save and Invest (Lend)



| Payment Notifications               |  |
|-------------------------------------|--|
| Email                               | M1.10  |
| SMS                                 | M1.70  |
|                                     |  |
| Cash Withdrawals                    |  |
| FNB ATM Cash – per M500             | M5.60  |
| FNB ATM Cash - Bothebelele Account  | FREE   |
| Other Banks' ATM                    | M40.00   |
| International ATM                   | M60.00   |
| Branch                              | M47.50 + 0.65%   |
| Cashback @ POS                      | M3.80  |
| Cardless Cash Withdrawal - per M500 | M5.60  |
| Cash Deposits                       |  |
| Bothebele Account - ADT             | Free   |
| Bothebele Account - Branch          | 1.20%  |
| Other                               | 1st Cash deposit free per month to a maximum value of M3,000 |
| Subsequent Deposits: Branch         | 1.20%  |
| Subsequent Deposits: ADT            | 1.00%  |
| Lending and Trade Services          |  |
| Overdrafts Establishment fee        | 1.5% of the facility with a minimum of M250                  |
| Personal Loans - Establishment fee  | 1% of the facility with a maximum of M $300$                 |
| Home Loans-Establishment fee        | 1% of the facility with a maximum of M5,000                  |
| Monthly Service fee                 | :  |
| Monthly Service ree                 |  |







### Retail Segment Pay As You Use Pricing (continued)

| Investment Accounts - Early redemption fees |                                 |
|---|---------------------------------|
| Less than M500                              | M50.00                          |
| Between M500 and M 999.99                   | M100.00                         |
| Between M1,000.00 and M9,999.99             | M250.00                         |
| Between M10,000.00 and M100,000.00          | M750.00                         |
| Greater than M100,000.00                    | M1000.00                        |
| Value Add Services                          |                                 |
| Honouring Fees                              | M0-M200 : M25 above M200 : M200 |







We live in a global village. Right now, you have someone you love living in another city – or even another country.

We want to **help** you take care of them and to **help** them take care of you.

### And sometimes caring means giving mone, right?

FNB's Send Money options allow you easy access to sending money in one of four ways – via Cellphone Banking, Online Banking, FNB ATMs and the FNB Banking App.

### eWallet

Do you need to Send money instantly? eWallet is a convenient way to Send Money to anyone with a valid Lesotho cellphone number – even if that person doesn't have a bank account. Your money is received instantly at no cost to the recipient. Use Cellphone Banking, FNB APP or an FNB ATM. eWallet recipient can:

### eWallet recipient can:

- withdraw some or all of the cash from any FNB ATM or CashPlus Agent
- buy prepaid airtime or electricity by dialing \*120\*277#

| Fees                            |        |
|---------------------------------|--------|
| Send Money fee                  |        |
| M1 - M5,000                     | M12.00 |
| Cash Withdrawal Fee             |        |
| 1st Withdrawal                  | FREE   |
| Subsequent Withdrawals per M500 | M6.00  |
| Balance Enquiry (FNB ATMs only) | FREE   |
| Prepaid Airtime                 | FREE   |
| Prepaid Electricity             | M6.30  |
| Dormancy Fee                    | M5.50  |
| Ewallet reversal fee            | M10.50 |
| Mini Statement                  | FREE   |



Save and Invest

# Cash Plus

Smart Gold Account

A convenient way to deposit and withdraw cash Cash Plus (lai lai) is a convenient way for both FNB and non-FNB customers to deposit and withdraw cash at an FNB Cash Plus Agent. Additional Cash Plus services include airtime and electricity purchases To find an Agent near to you, sms lailai to 31014.

| Cash Plus*            |                       |        |
|-----------------------|-----------------------|--------|
| Cash Out              | M0.00 - M100.00       | M2.50  |
|                       | M101.00 - M500.00     | M5.00  |
|                       | M501.00 - M1,000.00   | M7.50  |
|                       | M1,001.00 - M2,500.00 | M10.00 |
|                       | M2,501.00 - M5000.00  | M11.50 |
| Cash Out from ewallet | M0.00 - M100.00       | M2.50  |
|                       | M101.00 - M500.00     | M5.00  |
|                       | M501.00 - M1,000.00   | M7.50  |
|                       | M1,001.00 - M2,500.00 | M10.00 |
|                       | M2,501.00 - M5000.00  | M11.50 |
| Cash In               | M 0.00 - M 5,000.00   | FREE   |
| Prepaid Purchases     |                       |        |
| Electricity           |                       | FREE   |
| Airtime               |                       | FREE   |

<sup>\*</sup>Applies to transactional accounts









# **Business**

# and Corporate Segments

| Single Fee Pricing Option for SMEs |              |
|------------------------------------|--------------|
| Product Description                |              |
| Account Maintenance Fee            | M249.00      |
| Pricing includes                   |              |
| Electronic Debit Transactions*     | 20 Free      |
| ATM Withdrawals                    | 10 Free      |
| eWallet Sends                      | 5 Free       |
| ADT Deposits                       | M40,000 Free |
| inContact                          | FREE         |





# Pay As You Use Pricing

| Account Maintenance Fees        |                       |         |
|---------------------------------|-----------------------|---------|
| Product Description             |                       |         |
| Business Cheque Account         |                       | M147.00 |
| Corporate Cheque                |                       | M173.00 |
| Money Market Account            |                       | M73.00  |
| Linked Account Transfers        |                       |         |
| FNB App, Online Banking         |                       | FREE    |
| Cellphone Banking, FNB ATM      |                       | M5.50   |
| Branch                          |                       | M157.00 |
| Payments                        |                       |         |
| FNB ATM, FNB APP, Online Bankii | ng, Cellphone Banking | M12.00  |
| Scheduled Payments              |                       |         |
| Establishment Fee               |                       | FREE    |
| Ammendment Fee                  |                       | FREE    |
| Payment Fee                     |                       | M12.00  |
| Internal Debit Order            |                       | M5.50   |
| External Debit Order            |                       | M23.80  |
| Branch Payments                 |                       | M157.00 |
| Stop Payments - Branch          |                       | M73.00  |
| Stop payments - Online Banking  |                       | M5.50   |
| eWallet Send Money              | M1 - M100             | M12.00  |
| eWallet Send Money              | M101 - M5,000         | M12.00  |



Smart Gold Account

# Pay As You Use Pricing (continued)

| Product Description                             |   |                               |
|---|---|-------------------------------|
|   | • | M3.50                         |
| Local   |   |                               |
| International                                   | : | M9.00 + 1.00%                 |
| Prepaid Purchases                               |   |                               |
| Prepaid Airtime: FNB App and Online Banking     |   | M2.40                         |
| Prepaid Airtime: Cellphone Banking and ATM      |   | M2.40                         |
| Prepaid Electricity: FNB App and Online Banking |   | M6.30                         |
| Prepaid Electricity : Cellphone Banking and ATM |   | M6.30                         |
| Balance Enquiries                               |   |                               |
| Branch  |   | M10.50                        |
| Electronic                                      |   | FREE                          |
| Local POS                                       |   | M3.05                         |
| International POS                               |   | M12.15                        |
| Other Local Bank's ATM                          |   | M9.50                         |
| Statements                                      |   |                               |
| ATM Mini  |   | M4.30                         |
| Branch  |   | M10.00 per page maximum M60,0 |
| Provisional                                     |   | M10.00 per page maximum M60,0 |
| Posted  |   | M19.00                        |
| Emailed   | : | FREE                          |



# Pay As You Use Pricing (continued)

| Penalty Fees             |                |
|--------------------------|----------------|
| Product Description      |                |
| Unpaid Fee               | M40.00         |
| Local POS                | M18.00         |
| Other Local Bank's ATM   | M18.00         |
| International POS        | M18.00         |
| International ATM        | M18.00         |
| Failed Scheduled Payment | M18.00         |
| Inward Unpaid Charge     | M77.00         |
| Card Replacement         | M116.00        |
| Pin Replacement          | M50.00         |
| Payment Notifications    |                |
| Email                    | M1.10          |
| SMS                      | M1.70          |
| Fax                      | M7.20          |
| Cash Withdrawals         |                |
| Branch                   | M55.00 + 0.80% |
| FNB ATM                  | M6.50 PER M500 |
| Cardless Cash Withdrawal | M6.50 PER M500 |
| Cash at Till             | M3.80          |
| Other Local Bank's ATM   | M40.00         |
| International ATM        | M60.00         |





# Pay As You Use Pricing(continued)

| Cash Deposits                                   |  |  |
|---|--|--|
| Businesses with an Annual Turnover of <240 000  | 1 FREE cash deposits to a maximum total value of M20 000 |  |
|   | Subsequent Deposits: 0.5%                                |  |
| Businesses with an Annual Turnover of >240 000  | Branch 1% (Min M45)                                      |  |
|   | ADT 1%   |  |
| Lending and Trade Services                      |  |  |
| Local guarantees                                | 2% per 6 months  |  |
| Foreign guarantees                              | 2% per 6 months  |  |
| Overdrafts - Establishment fee                  | 1% of Facility   |  |
| Term loans - Establishment fee                  | 1% of Facility   |  |
| Commercial Property Finance - Establishment fee | 1% of Facility   |  |
| Value Add Services                              |  |  |
| Honouring Fees                                  | M0 - M200 : M25.00 M200 + : M200                         |  |
| Queries Less than 1 month                       | FREE   |  |
| Less than 3 month                               | 5.50   |  |
| Less than 6 month                               | 8.25   |  |
| More than 6 month                               | 11.00  |  |





Smart Gold Account

# Pay As You Use Pricing (continued)

| ank Reports  |                                      |
|--|--------------------------------------|
| ank Code request                                     | 63.00                                |
| ull General Report                                   | 78.00                                |
| Certificate of Balance                               | 36.50                                |
| uditors Report                                       | 190.00                               |
| Bank Confirmation                                    | 10.00                                |
| Support Letter                                       | 23.00                                |
| account in Excess Report (Less than M50 000)         | Pro rata of Establishment Fee + M525 |
| account in Excess Report (Greater than M50 000)      | Judgemental                          |
| xtension of Facility period                          | Pro rata of Establishment Fee + M525 |
| etrieval of Records                                  |                                      |
| ess than 3 months                                    | M36.75 per Request                   |
| Older than 3 months                                  | M115.00 per request                  |
| Mandates and Special Signing arrangements            |                                      |
| ull General Powers (F16B)                            | FREE                                 |
| Actions in terms of General Power of Attorney        | FREE                                 |
| Supplementary powers (F25 supp) per signature change | M14.00                               |
| Cash Requisitions                                    |                                      |
| Coins to notes                                       |                                      |
| Prepacked  | FREE                                 |
| Unsorted   | FREE                                 |
| Coins Deposit  |                                      |
| Handing Fee: prepacked                               | FREE                                 |
| Handing Fee: prepacked                               | FREE                                 |
| Cash Requisitions                                    |                                      |
| Notes or Coins                                       |                                      |
| NB Customer  | FREE                                 |
| Non FNB Customer                                     | M30.00 per M100.00                   |
| Other Fees   |                                      |
| Photocopying   | M14.70 per page                      |
| Manual Instruction Payments: Local                   | M115.00                              |





Home) (Gold Account) (Platinum Account) (Smart Gold Account) (Digital) (Save and Invest) (Lend) (Insure) (eCommerce) (Pricin



# WesBank

### Vehicle and Asset Finance

|  | :                                |
|--|----------------------------------|
| Retail Clients                             |                                  |
| Monthly Service Fee                        | M10.00                           |
| Processing Fee                             | 1% of Cash Price, maximum M4,000 |
| Reload Fee                                 | M750.00                          |
| Telephone Charges (For Arrears Collection) | M10.00                           |
| Statements                                 |                                  |
| Postage Fee                                | M20.00                           |
| E-Mailed Statement                         | FREE                             |
| Provisional Statement                      | FREE                             |
| Amortization Schedule                      | FREE                             |
| Business and Corporate Clients             |                                  |
| Monthly Service Fee                        | M35.00                           |
| Processing Fee                             | 1% of Cash Price, minimum M4,500 |
| Reload Fee                                 | M750.00                          |
|  | M10.00                           |
| Felephone Charges (For Arrears Collection) | MIU.UU                           |
| Statements                                 |                                  |
| Postage Fee                                | M20.00                           |
| E-Mailed Statement                         | FREE                             |
| Provisional Statement                      | FREE                             |
| Amortization Schedule                      | M200.00 (Auditors)               |





# Foreign Exchange

Trust FNB Forex when your needs go global.



# Foreign Exchange

### Product House

| Global Payments   | Inward Swift (Receiving Money)     |                                 |  |
|-------------------|------------------------------------|---------------------------------|--|
|                   | Commission                         | 0.25% of Maloti Value           |  |
|                   | SWIFT Fee Min.                     | M75.00                          |  |
|                   | Max.                               | M1 580.00                       |  |
|                   | Outward Swift (Sending Money)      |                                 |  |
|                   | Commission                         | 0.75% of Maloti Value           |  |
|                   | SWIFT Fee Min.                     | M260.00                         |  |
|                   | Max.                               | M1 800.00                       |  |
| Foreign Notes     | Customers Buying – Bank Selling    |                                 |  |
|                   | Commission                         | 3.37% of Maloti Value           |  |
|                   | Minimum Charge                     | M80.00                          |  |
|                   | Maximum Charge                     | No Maximum Value                |  |
|                   | Customers Selling – Bank Buying    |                                 |  |
|                   | Commission                         | 2.1% of Maloti Value            |  |
|                   | Minimum Charge                     | M80.00                          |  |
|                   | Maximum Charge                     | No Maximum Value                |  |
| Customers Foreign | Transfer (between Accounts)        | FREE                            |  |
| Currency Accounts | Global Payments (Sending Money)    | 5 Base currency per transaction |  |
|                   | Global Payments (Receiving Money)  | 5 Base currency per transaction |  |
|                   | Monthly Account Fee                | FREE                            |  |
|                   | Transaction Charges                | 5 Base currency per transaction |  |
| oreign Exchange   | All Exchange Control Applications  |                                 |  |
| Control           | Applications (per application)     | M1 670.00                       |  |
|                   | Urgent and/or complex applications | N/A                             |  |
|                   | Attestations & Follow-ups          | M16.00                          |  |







# Foreign Exchange

Product House (continued)

| Foreign Exchange Control | Customer Queries  |                        |
|--------------------------|---|------------------------|
|                          | Up to 3 months old  | Free                   |
|                          | Older than 3 months   | M105.00                |
|                          | Stop Payments   | M105.00                |
|                          | Return of funds wrongly addressed to us                       | M105.00                |
|                          | Payment amendments  | M105.00                |
|                          | Recall of funds already processed                             | M105.00                |
| rade Services            | Export Letters of Credit                                      |                        |
|                          | Advising Fee  | M315.00                |
|                          | L/C collected to negotiate at another bank                    | M525.00                |
|                          | Amendment   | M525.00 + SWIFT charge |
|                          | SWIFT   | M65.00                 |
|                          | Courier   | Actual Cost            |
|                          | Negotiation   | 0.50%                  |
|                          | Assignment of proceeds  | 0.75%                  |
|                          | Expired Unutilized Fee  | M210.00                |
|                          | Confirmation Fee (dependent on perceived bank & country risk) | M315.00                |
|                          | Foreign Bills (Imports & Exports)                             |                        |
|                          | Commission  | 0.50% of value         |
|                          | Minimum Charge  | M125.00                |
|                          | Maximum Charge  | M1 350.00              |
|                          | SWIFT   | M65.00                 |
|                          | Duplicate Documents   | M105.00                |
|                          | Import Letters of Credit                                      |                        |
|                          | Establishment   | 0.8% per 3 months      |
|                          | Minimum Charge  | M685.00                |
|                          | SWIFT   | M230.00                |
|                          | Amendment   | M525.00                |
|                          | Discrepant documents  | M525.00                |





Home Gold Account Platinum Account Smart Gold Account Digital Save and Invest Lend Insure eCommerce )



### T's and C's

### The small print

- FNBL, reserves the right to change fees or introduce fees from time to time. If we do this, we'll give you notice of these changes. You will find changes on www.fnb.co.ls, or at any branch.
- We strive to keep the information provided in the pricing guide as accurate as possible. However, we will not be held responsible if an error or omission is found, it is your duty to check and verify your bank statements and the fees actually charged.
- Fees quoted as "per M 100" or "per M 500" include parts thereof.
- All fees quoted are effective from 03 January 2021 to 02 January 2023. We may change the fees before the end of the effective date; you will be given notice of any changes.
- For products where Fees have not been explicitly quoted, PAYU pricing will apply.





<sup>\*</sup>PAYU (Pay As You Use)

<sup>\*</sup>L/C (Letters Of Credit)

<sup>\*</sup>ATM(Automated Teller Machine)

<sup>\*</sup>ADT(Automated Depositing Teller)

<sup>\*</sup>POS(Point Of Sale)

